



Aurelio

Fachhandel für Restaurierungsbedarf

Sales Representative Spain - Restoration Products

About us

Since having started our business in January 2005, we from Aurelio - Fachhandel für Restaurierungsbedarf have developed ourselves a well-established company in retailing with chemicals and conservation products mainly needed for restoring vintage objects like furniture, paintings, cabinets and others.

According to our corporate philosophy, our customers are in particular consisting of end-users and small-cap businesses. We are looking back and forward as well to a lasting prosperity with a year-by-year strong annual growth.

Now, after already having developed joint partners in Austria, France, the Netherlands, Italy, Poland, Russia and Switzerland successfully, we are seeking for an active, single-minded as well as "hungry for success", self-employed independent partner / reselling partner for developing and managing his / her business activities according to our lead in the highly promising market of SPAIN, too.

Offer description

Do you use SPANISH as your native language or at native speaker's level?

We, a German-based and with almost ten years of corporate history even well-established but still highly dynamically growing company, retailing in the field of chemicals and products for conservators with a broad and keep on growing client base all across Europe, are looking for somebody which can identify himself / herself with the following attributes aiming to open up his / her activities in the **very promising and prosperous European core market SPAIN**.

- You are a native speaker (m/f) or at least with a well-founded knowledge of the Spanish language with the idea of starting up his / her own online business / web-based online retailing company according to our in the German market long-term very successfully proven concept
- as we are german-speaking company, you either should speak english at business level or german language (at business level)
- You are somebody who loves 100% personal independence at work as well as full freedom in passing your decisions at own responsibility (no Franchising, no tight or restrictive rules set from our side anyway, just using our consult and recommendations), aiming to developing and growing a successful business like ours your own way but benefitting from our successful business concept for your home market?
Implementing just an online trading segment or even working with your own sales representatives for different sales areas?
- You are **definitely** characterized by the ability of self-motivation, diligence, reliability and blessed with an active entrepreneurial spirit being "a businessman / a businesswoman from head to toe"?



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- Based upon our international experiences regarding other european markets and taken that into consideration giving a prognosis for spanish market with 46.5 mio inhabitants, we are expecting an income prognosis of already 40.000,- € - 60.000,- € in the first year of activity (under condition of single-mindedness and 100% professionalism and "the right attitude" from your side on running business)
- You want to work from home with flexible working hours
- You are interested in the B2B and B2C market
- You don't want to enter any major capital investment in the start-up period (just some 5.000 - 8.000 € for the (*non-perishable!*) initial stock of products required (based upon our recommendation on long-term working with international partners), *no costs or fees* for ideas such as the classic franchising business does ask for anyway)?
- You are interested in the scope of online business generally?
- You either already do know the relevant national laws and legislation in Spain with regard to online retailing activities (in particular on selling chemicals) or would be willing to devote yourself to those?
- You are living in Spain, preferably next to the French border (due to logistical reasons because of the shipping costs from Germany - but this issue is just a recommendation, not a requirement from our side)?
- You are either feeling comfortable with or having a positive attitude towards or you could imagine working in the market for our products - chemicals and products for conservators in your country and you are bearing will and single-mindedness to occupy yourself with our market and products auto didactically (Of course, we would support you here if not already experienced about)

If this applies to you, you definitely should contact us - we are looking forward to hearing from you!

To get a first impression of us, our assortment and our business, please kindly pay a visit to our (german-speaking only) website at www.aurelio-online.com

Your contact person for further information:

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Coordinator International Markets

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