

MERCHANT ACQUISITION SALES EXECUTIVE (GERMAN MARKET) – 3 vacants

We are hiring a specialist as Merchant Acquisition Sales Executive (German Market) in Madrid. Our client have their European Centralised Sales and Client management offices in Madrid, servicing all of EMEA. We have a flexible working environment, encouraging working from home and use of collaborative spaces. The company has a strong personal development philosophy, looking to develop people internally wherever possible.

As a Merchant Acquisition Sales Executive you are responsible and accountable for growing Merchant coverage in Germany.

This is a sales role where success is measured by the amount of money processed by the establishments you bring on board the network. Success is rewarded through an attractive sales incentive plan and a strong benefits package.

- We need:**
- High level of English written and spoken
 - German Native Speaker
 - Background working for/in the German market
 - Direct Sales experience
 - Ability to think creatively
 - Ability to work as part of a team
 - High level of integrity, willingness to learn and adapt to changes
 - Strong analytical, time management, problem solving and planning skills

- Functions:**
- Self prospecting and following up on leads to sign new Merchants for the company acceptance in Germany
 - Leverage existing knowledge of the German Market to build effective leads
 - End to end ownership of a lead, from first contact through to closing the sale and ensuring that they are able to fully benefit from the product in their establishment
 - Participate in tactical sales campaigns throughout the year

Minimum experience: 1- 2 years

Country: Spain (Madrid)

Contract: Permanent.

Start date: As soon as possible

Company: SELECCIÓN SELECTIVA ETT S.L.
Calle Bravo Murillo 377 2ªA – 28020 Madrid +34 91 378 83 70
www.selectiva.es

Contact person: Blanca Tornero blanca.tornero@selectiva.es

Application: Send CV or Resume to blanca.tornero@selectiva.es **Deadline:** 01/06/2018

MERCHANT ACQUISITION SALES EXECUTIVE (UK MARKET) – 3 vacants

We are hiring a specialist as Merchant Acquisition Sales Executive (UK Market) in Madrid. Our client have their European Centralised Sales and Client management offices in Madrid, servicing all of EMEA. We have a flexible working environment, encouraging working from home and use of collaborative spaces. The company has a strong personal development philosophy, looking to develop people internally wherever possible.

As a Merchant Acquisition Sales Executive you are responsible and accountable for growing Merchant coverage in United Kingdom.

This is a sales role where success is measured by the amount of money processed by the establishments you bring on board the network. Success is rewarded through an attractive sales incentive plan and a strong benefits package.

- We need:**
- High level of English written and spoken
 - Background working for/in the UK market
 - Direct Sales experience
 - Ability to think creatively
 - Ability to work as part of a team
 - High level of integrity, willingness to learn and adapt to changes
 - Strong analytical, time management, problem solving and planning skills

- Functions:**
- Self prospecting and following up on leads to sign new Merchants for the company acceptance in the UK
 - Leverage existing knowledge of the UK Market to build effective leads
 - End to end ownership of a lead, from first contact through to closing the sale and ensuring that they are able to fully benefit from the product in their establishment
 - Participate in tactical sales campaigns throughout the year

Minimum experience: 1- 2 years

Country: Spain (Madrid)

Contract: Permanent.

Start date: As soon as possible

Company: SELECCIÓN SELECTIVA ETT S.L.
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Application: Send CV or Resume to blanca.tornero@selectiva.es **Deadline:** 01/06/2018

MERCHANT ACQUISITION SALES EXECUTIVE (SWEDISH MARKET) – 3 vacants

We are hiring a specialist as Merchant Acquisition Sales Executive (Swedish Market) in Madrid. Our client have their European Centralised Sales and Client management offices in Madrid, servicing all of EMEA. We have a flexible working environment, encouraging working from home and use of collaborative spaces. The company has a strong personal development philosophy, looking to develop people internally wherever possible.

As a Merchant Acquisition Sales Executive you are responsible and accountable for growing Merchant coverage in Sweden.

This is a sales role where success is measured by the amount of money processed by the establishments you bring on board the network. Success is rewarded through an attractive sales incentive plan and a strong benefits package.

- We need:**
- High level of English written and spoken
 - Swedish Native Speaker
 - Background working for/in the Italian market
 - Direct Sales experience
 - Ability to think creatively
 - Ability to work as part of a team
 - High level of integrity, willingness to learn and adapt to changes
 - Strong analytical, time management, problem solving and planning skills

- Functions:**
- Self prospecting and following up on leads to sign new Merchants for the company acceptance in Sweden
 - Leverage existing knowledge of the Swedish Market to build effective leads
 - End to end ownership of a lead, from first contact through to closing the sale and ensuring that they are able to fully benefit from the product in their establishment
 - Participate in tactical sales campaigns throughout the year

Minimum experience: 1- 2 years

Country: Spain (Madrid)

Contract: Permanent.

Start date: As soon as possible

Company: SELECCIÓN SELECTIVA ETT S.L.

Calle Bravo Murillo 377 2ªA – 28020 Madrid +34 91 378 83 70

www.selectiva.es

Contact person: Blanca Tornero blanca.tornero@selectiva.es

Application: Send CV or Resume to blanca.tornero@selectiva.es **Deadline:** 01/06/2018

MERCHANT ACQUISITION SALES EXECUTIVE (ITALIAN MARKET) – 3 vacants

We are hiring a specialist as Merchant Acquisition Sales Executive (Italian Market) in Madrid. Our client have their European Centralised Sales and Client management offices in Madrid, servicing all of EMEA. We have a flexible working environment, encouraging working from home and use of collaborative spaces. The company has a strong personal development philosophy, looking to develop people internally wherever possible.

As a Merchant Acquisition Sales Executive you are responsible and accountable for growing Merchant coverage in Italy.

This is a sales role where success is measured by the amount of money processed by the establishments you bring on board the network. Success is rewarded through an attractive sales incentive plan and a strong benefits package.

- We need:**
- High level of English written and spoken
 - Italian Native Speaker
 - Background working for/in the Italian market
 - Direct Sales experience
 - Ability to think creatively
 - Ability to work as part of a team
 - High level of integrity, willingness to learn and adapt to changes
 - Strong analytical, time management, problem solving and planning skills

- Functions:**
- Self prospecting and following up on leads to sign new Merchants for the company acceptance in Italy
 - Leverage existing knowledge of the Italian Market to build effective leads
 - End to end ownership of a lead, from first contact through to closing the sale and ensuring that they are able to fully benefit from the product in their establishment
 - Participate in tactical sales campaigns throughout the year

Minimum experience: 1- 2 years

Country: Spain (Madrid)

Contract: Permanent.

Start date: As soon as possible

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Contact person: Blanca Tornero blanca.tornero@selectiva.es

Application: Send CV or Resume to blanca.tornero@selectiva.es **Deadline:** 01/06/2018